

Management Report

Eighth Street Community

For the period ended August 31, 2026



Prepared on

September 23, 2026

Statement of Financial Position

As of August 31, 2026

	As of Aug 31, 2026	As of Aug 31, 2025 (PY)	Total
ASSETS			
Current Assets			
Bank Accounts			
1000-1-New Operations RFCU New Endeavor Checking *7582	3,898.15		21,437.69
1001 Petty Cash	114.04		114.04
1020 Grants RFCU	0.00		34,199.66
1030 Savings RFCU	0.00		2,014.68
1040 PayPal	4,033.38		2,939.81
1044 Venmo	0.00		3,228.92
1050 Non-Cash Contributions Bank	0.00		-700.00
1070 Fundraising-Events	0.00		3,995.00
1080 Bridge Account	0.00		3,000.18
1270 Tradebank	2,590.52		4,493.28
Merit Bridge 2323	2,012.51		
Merit Fundraising 1743	33,955.07		
Merit Operating 1739	8,379.77		
Total Bank Accounts	54,983.44		74,723.26
Accounts Receivable			
1100 Accounts Receivable	19,237.01		-19,345.00
Total Accounts Receivable	19,237.01		-19,345.00
Other Current Assets			
1200 L.B.M. Endowment Fund	93,149.56		93,149.56
12000 *Undeposited Funds	924.00		25,269.87
1202 HSV Community Foundation	267,333.39		191,090.55
1260 Prepaid Expenses	4,809.12		4,809.12
1275 Due From Residents	2,368.90		2,255.63
Total Other Current Assets	368,584.97		316,574.73
Total Current Assets	442,805.42		371,952.99
Fixed Assets			
1300 Automobiles	96,042.50		96,042.50
1310 Building	964,859.56		964,859.56
1330 Equipment and Furniture	203,877.16		169,495.06
1331 Donated Furniture & Equip	16,744.47		16,744.47
1341 Laundry Room Project	129,332.90		129,332.90
1350 Accumulated Depreciation	-599,748.93		-599,748.93
Total Fixed Assets	811,107.66		776,725.56
Other Assets			
1345 Right of Use Asset-Operating Lease	7,067.97		7,067.97
Total Other Assets	7,067.97		7,067.97
TOTAL ASSETS	\$1,260,981.05		\$1,155,746.52

	Total	
	As of Aug 31, 2026	As of Aug 31, 2025 (PY)
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2100 Accounts Payable (A/P)	9,324.16	202.51
Total Accounts Payable	9,324.16	202.51
Credit Cards		
2106 Credit Card-3328	4,042.02	2,099.71
Total Credit Cards	4,042.02	2,099.71
Other Current Liabilities		
2110 Payroll Liabilities	-682.40	0.00
2150 Accrued PTO	8,447.47	8,447.47
2160 Accrued Salaries	19,487.73	19,487.73
Notes Payable LOC	46,000.00	
Unearned Revenue	7,002.00	
Total Other Current Liabilities	80,254.80	27,935.20
Total Current Liabilities	93,620.98	30,237.42
Long-Term Liabilities		
2181 Lease Liability	7,067.97	7,067.97
Total Long-Term Liabilities	7,067.97	7,067.97
Total Liabilities	100,688.95	37,305.39
Equity		
3102 Without Donor Restrictions	1,196,276.41	1,142,417.93
Net Income	-35,984.31	-23,976.80
Total Equity	1,160,292.10	1,118,441.13
TOTAL LIABILITIES AND EQUITY	\$1,260,981.05	\$1,155,746.52

Monthly Statement of Activity Comparison

August 2026

	Total	
	Aug 2026	Aug 2025 (PY)
INCOME		
4000 Contribution Revenue		
4010 Contributions	14,482.28	19,733.03
4020 Grants	10,000.00	
4030 Event Income	36,000.00	3,000.00
4040 Donor Advised		252.40
Total 4000 Contribution Revenue	60,482.28	22,985.43
4100 Program Income	480.00	
4110 Supportive Services	64,876.00	72,058.00
Total 4100 Program Income	65,356.00	72,058.00
4200 Investment Income		
4210 Dividend	12.81	2.62
4220 Interest		248.66
Total 4200 Investment Income	12.81	251.28
4500 Contributions In-Kind	2,329.54	8,280.98
Total Income	128,180.63	103,575.69
COST OF GOODS SOLD		
5110 Rent Relief	24,635.00	30,190.00
Total Cost of Goods Sold	24,635.00	30,190.00
GROSS PROFIT	103,545.63	73,385.69
EXPENSES		
6000 Salaries-Officers	6,923.08	6,578.60
6010 Salaries-Staff	35,168.94	33,782.13
6020 Payroll Taxes	3,320.45	4,414.26
6030 Reimbursements	45.77	-18.62
6035 Interest Expense	359.12	
6050 Employee Benefits	2,213.58	1,465.96
6060 Dues & Memberships	400.00	
6070 Public Relations	339.96	837.57
6075 Service Charges	186.66	262.32
6080 Professional Services	1,000.00	1,192.36
6090 Workman's Comp Insurance	510.00	655.00
6095 General Liability Insurance	3,033.00	2,614.00
6140 Repairs & Maintenance	2,026.69	210.64
6145 Facility Rent	900.00	
6160 Office Supplies	44.08	0.00
6180 Printing & Copying		50.00
6210 Telephone/Cable/Internet Bundle	699.34	902.77
6220 Automobile Expenses		189.16
6225 Lawn Maintenance		125.00

		Total
	Aug 2026	Aug 2025 (PY)
6230 Travel Gas / Rental Car	79.02	0.00
6240 Utilities	2,572.37	1,917.33
6250 Web Services/Subscriptions	1,181.56	665.77
6260 Environmental Services (Trash)	319.85	423.86
6290 Event Expense	471.92	
6900 Misc. Exp		83.02
7000 Resident Expenses		
7005 Groceries	2,112.00	1,509.99
7010 Clothing/Apparel	30.00	
7020 Household Items	844.12	47.01
7040 Activities / Programs		290.65
7050 Supplies		6,845.98
7060 Medical Care / Supplies		35.00
7075 Public Transportation	205.10	
Total 7000 Resident Expenses	3,191.22	8,728.63
Total Expenses	64,986.61	65,079.76
NET OPERATING INCOME	38,559.02	8,305.93
OTHER INCOME		
8100 Unrealize (Gain) Loss Security		3,240.90
8105 Realized Gains/Losses-Security		582.03
Total Other Income	0.00	3,822.93
NET OTHER INCOME	0.00	3,822.93
NET INCOME	\$38,559.02	\$12,128.86

Year to Date Statement of Activity

January - August, 2026

	Total	
	Jan - Aug, 2026	Jan - Aug, 2025 (PY)
INCOME		
4000 Contribution Revenue		
4010 Contributions	125,196.21	110,717.03
4020 Grants	10,000.00	25,000.00
4030 Event Income	92,000.00	63,363.02
4040 Donor Advised	5,196.78	5,871.41
4070 Tradebank Contributions		500.00
Total 4000 Contribution Revenue	232,392.99	205,451.46
4100 Program Income	960.00	
4110 Supportive Services	564,503.25	591,431.03
Total 4100 Program Income	565,463.25	591,431.03
4200 Investment Income	0.00	-65.00
4210 Dividend	41.90	253.78
4220 Interest	2,746.60	2,760.24
Total 4200 Investment Income	2,788.50	2,949.02
4500 Contributions In-Kind	46,062.36	35,486.24
Total Income	846,707.10	835,317.75
COST OF GOODS SOLD		
5110 Rent Relief	244,190.00	264,898.90
Total Cost of Goods Sold	244,190.00	264,898.90
GROSS PROFIT	602,517.10	570,418.85
EXPENSES		
6000 Salaries-Officers	58,846.18	52,753.60
6010 Salaries-Staff	319,758.38	324,281.56
6020 Payroll Taxes	31,894.55	33,161.95
6030 Reimbursements	163.00	-18.62
6035 Interest Expense	359.12	
6050 Employee Benefits	28,501.53	20,994.79
6055 Advertising	9,000.00	
6060 Dues & Memberships	400.00	157.62
6070 Public Relations	439.96	8,428.85
6075 Service Charges	2,674.85	1,548.84
6080 Professional Services	8,397.88	10,882.00
6090 Workman's Comp Insurance	4,225.00	6,074.00
6095 General Liability Insurance	24,354.00	22,675.00
6115 Cyber Liability	2,758.44	2,750.70
6140 Repairs & Maintenance	30,423.99	9,854.49
6145 Facility Rent	6,300.00	
6160 Office Supplies	1,373.49	1,981.38
6170 Postage	93.60	60.60

	Total	
	Jan - Aug, 2026	Jan - Aug, 2025 (PY)
6180 Printing & Copying	509.70	491.48
6190 Staff Development	761.17	574.00
6200 Taxes & Licenses	1,900.41	52.33
6210 Telephone/Cable/Internet Bundle	6,551.08	6,549.89
6220 Automobile Expenses	3,501.81	1,213.35
6225 Lawn Maintenance	2,000.00	6,204.97
6230 Travel Gas / Rental Car	1,122.75	1,051.52
6240 Utilities	17,949.61	13,169.44
6250 Web Services/Subscriptions	12,813.19	8,839.71
6260 Environmental Services (Trash)	3,028.71	2,934.13
6270 Employee Morale		73.54
6290 Event Expense	19,413.62	15,175.19
6900 Misc. Exp		4,022.36
7000 Resident Expenses	1,294.69	
7005 Groceries	33,360.85	13,531.76
7010 Clothing/Apparel	695.00	1,287.06
7020 Household Items	6,929.99	5,510.22
7040 Activities / Programs	1,501.60	1,792.59
7050 Supplies	5,003.64	22,797.16
7060 Medical Care / Supplies	344.02	258.15
7075 Public Transportation	1,041.25	820.40
7080 Grant Expense - Care	320.00	
Total 7000 Resident Expenses	50,491.04	45,997.34
Total Expenses	650,007.06	601,936.01
NET OPERATING INCOME	-47,489.96	-31,517.16
OTHER INCOME		
8100 Unrealize (Gain) Loss Security	8,082.47	4,880.00
8105 Realized Gains/Losses-Security	3,423.18	2,660.36
Total Other Income	11,505.65	7,540.36
NET OTHER INCOME	11,505.65	7,540.36
NET INCOME	\$ -35,984.31	\$ -23,976.80

Profit and Loss by Location*

January - August, 2026

	Unrestricted	Total
INCOME		
4000 Contribution Revenue		0.00
4010 Contributions	125,196.21	125,196.21
4020 Grants	10,000.00	10,000.00
4030 Event Income	92,000.00	92,000.00
4040 Donor Advised	5,196.78	5,196.78
Total 4000 Contribution Revenue	232,392.99	232,392.99
4100 Program Income	960.00	960.00
4110 Supportive Services	564,503.25	564,503.25
Total 4100 Program Income	565,463.25	565,463.25
4200 Investment Income	0.00	0.00
4210 Dividend	41.90	41.90
4220 Interest	2,746.60	2,746.60
Total 4200 Investment Income	2,788.50	2,788.50
4500 Contributions In-Kind	46,062.36	46,062.36
Total Income	846,707.10	846,707.10
COST OF GOODS SOLD		
5110 Rent Relief	244,190.00	244,190.00
Total Cost of Goods Sold	244,190.00	244,190.00
GROSS PROFIT	602,517.10	602,517.10
EXPENSES		
6000 Salaries-Officers	58,846.18	58,846.18
6010 Salaries-Staff	319,758.38	319,758.38
6020 Payroll Taxes	31,894.55	31,894.55
6025 Payroll Expenses		0.00
6030 Reimbursements	163.00	163.00
6035 Interest Expense	359.12	359.12
6050 Employee Benefits	28,501.53	28,501.53
6055 Advertising	9,000.00	9,000.00
6060 Dues & Memberships	400.00	400.00
6070 Public Relations	439.96	439.96
6075 Service Charges	2,674.85	2,674.85
6080 Professional Services	8,397.88	8,397.88
6090 Workman's Comp Insurance	4,225.00	4,225.00
6095 General Liability Insurance	24,354.00	24,354.00
6115 Cyber Liability	2,758.44	2,758.44
6140 Repairs & Maintenance	30,423.99	30,423.99
6145 Facility Rent	6,300.00	6,300.00
6160 Office Supplies	1,373.49	1,373.49
6170 Postage	93.60	93.60
6180 Printing & Copying	509.70	509.70

	Unrestricted	Total
6190 Staff Development	761.17	761.17
6200 Taxes & Licenses	1,900.41	1,900.41
6210 Telephone/Cable/Internet Bundle	6,551.08	6,551.08
6220 Automobile Expenses	3,501.81	3,501.81
6225 Lawn Maintenance	2,000.00	2,000.00
6230 Travel Gas / Rental Car	1,122.75	1,122.75
6240 Utilities	17,949.61	17,949.61
6250 Web Services/Subscriptions	12,813.19	12,813.19
6260 Environmental Services (Trash)	3,028.71	3,028.71
6290 Event Expense	19,413.62	19,413.62
7000 Resident Expenses	1,294.69	1,294.69
7005 Groceries	33,360.85	33,360.85
7010 Clothing/Apparel	695.00	695.00
7020 Household Items	6,929.99	6,929.99
7040 Activities / Programs	1,501.60	1,501.60
7050 Supplies	5,003.64	5,003.64
7060 Medical Care / Supplies	344.02	344.02
7075 Public Transportation	1,041.25	1,041.25
7080 Grant Expense - Care	320.00	320.00
Total 7000 Resident Expenses	50,491.04	50,491.04
Uncategorized Expense		0.00
Total Expenses	650,007.06	650,007.06
NET OPERATING INCOME	-47,489.96	-47,489.96
OTHER INCOME		
8100 Unrealize (Gain) Loss Security	8,082.47	8,082.47
8105 Realized Gains/Losses-Security	3,423.18	3,423.18
Total Other Income	11,505.65	11,505.65
NET OTHER INCOME	11,505.65	11,505.65
NET INCOME	\$ -35,984.31	\$ -35,984.31

Eighth Street Community

Statement of Activity with Change

January-August, 2026

TOTAL			
	Jan 1 - Aug 31 2026	Jan 1 - Aug 31 2025 (PY)	\$ Change (PY)
Revenue			
4000 Contribution Revenue			
4010 Contributions	125,196.21	110,717.03	14,479.18
4020 Grants	10,000.00	25,000.00	-15,000.00
4030 Event Income	92,000.00	63,363.02	28,636.98
4040 Donor Advised	5,196.78	5,871.41	-674.63
4070 Tradebank Contributions		500.00	-500.00
Total for 4000 Contribution Revenue	\$232,392.99	\$205,451.46	\$26,941.53
4100 Program Income	\$960.00		\$960.00
4110 Supportive Services	564,503.25	591,431.03	-26,927.78
Total for 4100 Program Income	\$565,463.25	\$591,431.03	-\$25,967.78
4200 Investment Income	\$0.00	-\$65.00	\$65.00
4210 Dividend	41.90	253.78	-211.88
4220 Interest	2,746.60	2,760.24	-13.64
Total for 4200 Investment Income	\$2,788.50	\$2,949.02	-\$160.52
4500 Contributions In-Kind	46,062.36	35,486.24	10,576.12
Total for Revenue	\$846,707.10	\$835,317.75	\$11,389.35
Cost of Goods Sold			
5110 Rent Relief	244,190.00	264,898.90	-20,708.90
Total for Cost of Goods Sold	\$244,190.00	\$264,898.90	-\$20,708.90
Gross Profit	\$602,517.10	\$570,418.85	\$32,098.25
Expenditures			
6000 Salaries-Officers	58,846.18	52,753.60	6,092.58
6010 Salaries-Staff	319,758.38	324,281.56	-4,523.18
6020 Payroll Taxes	31,894.55	33,161.95	-1,267.40
6025 Payroll Expenses	0.00		0.00
6030 Reimbursements	163.00	-18.62	181.62
6035 Interest Expense	359.12		359.12
6050 Employee Benefits	28,501.53	20,994.79	7,506.74
6055 Advertising	9,000.00		9,000.00
6060 Dues & Memberships	400.00	157.62	242.38
6070 Public Relations	439.96	8,428.85	-7,988.89
6075 Service Charges	2,674.85	1,548.84	1,126.01
6080 Professional Services	8,397.88	10,882.00	-2,484.12
6090 Workman's Comp Insurance	4,225.00	6,074.00	-1,849.00
6095 General Liability Insurance	24,354.00	22,675.00	1,679.00
6115 Cyber Liability	2,758.44	2,750.70	7.74
6140 Repairs & Maintenance	30,423.99	9,854.49	20,569.50
6145 Facility Rent	6,300.00		6,300.00
6160 Office Supplies	1,373.49	1,981.38	-607.89
6170 Postage	93.60	60.60	33.00
6180 Printing & Copying	509.70	491.48	18.22
6190 Staff Development	761.17	574.00	187.17
6200 Taxes & Licenses	1,900.41	52.33	1,848.08
6210 Telephone/Cable/Internet Bundle	6,551.08	6,549.89	1.19

TOTAL			
	Jan 1 - Aug 31 2026	Jan 1 - Aug 31 2025 (PY)	\$ Change (PY)
6220 Automobile Expenses	3,501.81	1,213.35	2,288.46
6225 Lawn Maintenance	2,000.00	6,204.97	-4,204.97
6230 Travel Gas / Rental Car	1,122.75	1,051.52	71.23
6240 Utilities	17,949.61	13,169.44	4,780.17
6250 Web Services/Subscriptions	12,813.19	8,839.71	3,973.48
6260 Environmental Services (Trash)	3,028.71	2,934.13	94.58
6290 Event Expense	19,413.62	15,175.19	4,238.43
7000 Resident Expenses	\$1,294.69		\$1,294.69
7005 Groceries	33,360.85	13,531.76	19,829.09
7010 Clothing/Apparel	695.00	1,287.06	-592.06
7020 Household Items	6,929.99	5,510.22	1,419.77
7040 Activities / Programs	1,501.60	1,792.59	-290.99
7050 Supplies	5,003.64	22,797.16	-17,793.52
7060 Medical Care / Supplies	344.02	258.15	85.87
7075 Public Transportation	1,041.25	820.40	220.85
7080 Grant Expense - Care	320.00		320.00
Total for 7000 Resident Expenses	\$50,491.04	\$45,997.34	\$4,493.70
Uncategorized Expense	0.00		0.00
6270 Employee Morale		73.54	-73.54
6900 Misc. Exp		4,022.36	-4,022.36
Total for Expenditures	\$650,007.06	\$601,936.01	\$48,071.05
Net Operating Revenue	-\$47,489.96	-\$31,517.16	-\$15,972.80
Other Revenue			
8100 Unrealize (Gain) Loss Security	8,082.47	4,880.00	3,202.47
8105 Realized Gains/Losses-Security	3,423.18	2,660.36	762.82
Total for Other Revenue	\$11,505.65	\$7,540.36	\$3,965.29
Other Expenditures			
Net Other Revenue	\$11,505.65	\$7,540.36	\$3,965.29
Net Revenue	-\$35,984.31	-\$23,976.80	-\$12,007.51

Statement of Functional Expenses*

January - August, 2026

	Admin	Fundraising	Program	Daycenter	Program In-Kind	Total Program	TOTAL
INCOME							
Total Income						0.00	0.00
COST OF GOODS SOLD							
5110 Rent Relief			244,190.00			244,190.00	244,190.00
Total Cost of Goods Sold	0.00	0.00	244,190.00	0.00	0.00	244,190.00	244,190.00
GROSS PROFIT	0.00	0.00	(244,190.00)	0.00	0.00	(244,190.00)	(244,190.00)
EXPENSES							
6000 Salaries-Officers	51,923.10		6,923.08			6,923.08	58,846.18
6010 Salaries-Staff	35,990.18		272,236.38	11,531.82		283,768.20	319,758.38
6020 Payroll Taxes	7,848.68		22,983.06	1,062.81		24,045.87	31,894.55
6030 Reimbursements	117.23		45.77			45.77	163.00
6035 Interest Expense	257.04		102.08			102.08	359.12
6050 Employee Benefits	3,627.80		24,873.73			24,873.73	28,501.53
6055 Advertising			9,000.00			9,000.00	9,000.00
6060 Dues & Memberships			400.00			400.00	400.00
6070 Public Relations			439.96			439.96	439.96
6075 Service Charges	1,859.54	561.25	254.06			254.06	2,674.85
6080 Professional Services	8,397.88						8,397.88
6090 Workman's Comp Insurance			4,225.00			4,225.00	4,225.00
6095 General Liability Insurance			24,354.00			24,354.00	24,354.00
6115 Cyber Liability			2,758.44			2,758.44	2,758.44
6140 Repairs & Maintenance			29,445.55		978.44	30,423.99	30,423.99
6145 Facility Rent				6,300.00		6,300.00	6,300.00
6160 Office Supplies	1,039.09		44.08		290.32	334.40	1,373.49
6170 Postage	93.60						93.60
6180 Printing & Copying	509.70						509.70
6190 Staff Development	761.17						761.17
6200 Taxes & Licenses	275.54						
6210 Telephone/Cable/Internet Bundle			1,624.87			1,624.87	1,624.87
6220 Automobile Expenses			6,551.08			6,551.08	6,551.08
6225 Lawn Maintenance			3,076.81		425.00	3,501.81	3,501.81
6230 Travel Gas / Rental Car	10.00				2,000.00	2,000.00	2,000.00
6240 Utilities			1,112.75			1,112.75	1,122.75
6250 Web Services/Subscriptions			17,949.61			17,949.61	17,949.61
6260 Environmental Services (Trash)	12,553.89		259.30			259.30	12,813.19
6290 Event Expense	40.00		2,988.71			2,988.71	3,028.71
7000 Resident Expenses		17,987.11	846.51		580.00	1,426.51	19,413.62
7005 Groceries	213.85		15,636.20		1,294.69	1,294.69	1,294.69
7010 Clothing/Apparel					17,510.80	33,147.00	33,360.85
7020 Household Items	10.98			90.40		695.00	695.00
7040 Activities / Programs			2,150.47		4,678.14	6,919.01	6,929.99
7050 Supplies		18.37	(111.40)		1,613.00	1,501.60	1,501.60
7060 Medical Care / Supplies	7.47		1,670.13		3,307.67	4,977.80	5,003.64
7075 Public Transportation			66.15		277.87	344.02	344.02
7080 Grant Expense - Care			1,041.25			1,041.25	1,041.25
					320.00	320.00	320.00

	Admin	Fundraising	Program	Daycenter	Program In-Kind	Total Program	TOTAL
Total 7000 Resident Expenses	232.30	18.37	20,452.80	90.40	29,697.17	50,240.37	50,491.04
Total Expenses	125,536.74	18,566.73	452,947.63	18,985.03	33,970.93	505,903.59	650,007.06
NET OPERATING INCOME	(125,536.74)	(18,566.73)	(697,137.63)	(18,985.03)	(33,970.93)	(750,093.59)	(894,197.06)
NET INCOME	\$ (125,536.74)	\$ (18,566.73)	\$ (697,137.63)	\$ (18,985.03)	\$ (33,970.93)	\$ (750,093.59)	\$ (894,197.06)

Statement of Functional Expenses***

Category	Q1 2024 Performance												Q2 2024 Performance												Q3 2024 Performance												Q4 2024 Performance												Annual Totals															
	Sales				Marketing				Operations				Finance				Sales				Marketing				Operations				Finance				Sales				Marketing				Operations				Finance				Sales				Marketing				Operations				Finance			
	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin	Units	Revenue	Profit	Margin																
0001 Product A	15000	150000	15000	10%	12000	120000	12000	10%	18000	180000	18000	10%	10000	100000	10000	10%	16000	160000	16000	10%	14000	140000	14000	10%	17000	170000	17000	10%	11000	110000	11000	10%	13000	130000	13000	10%	15000	150000	15000	10%	12000	120000	12000	10%	18000	180000	18000	10%	10000	100000	10000	10%												
	12000	120000	12000	10%	10000	100000	10000	10%	14000	140000	14000	10%	11000	110000	11000	10%	13000	130000	13000	10%	15000	150000	15000	10%	16000	160000	16000	10%	12000	120000	12000	10%	14000	140000	14000	10%	17000	170000	17000	10%	11000	110000	11000	10%	13000	130000	13000	10%	15000	150000	15000	10%												
	18000	180000	18000	10%	16000	160000	16000	10%	20000	200000	20000	10%	14000	140000	14000	10%	19000	190000	19000	10%	17000	170000	17000	10%	21000	210000	21000	10%	15000	150000	15000	10%	20000	200000	20000	10%	18000	180000	18000	10%	22000	220000	22000	10%	16000	160000	16000	10%	21000	210000	21000	10%												
	10000	100000	10000	10%	9000	90000	9000	10%	11000	110000	11000	10%	8000	80000	8000	10%	10000	100000	10000	10%	9500	95000	9500	10%	11500	115000	11500	10%	8500	85000	8500	10%	10500	105000	10500	10%	9800	98000	9800	10%	11200	112000	11200	10%	8800	88000	8800	10%	10200	102000	10200	10%	9200	92000	9200	10%								
	13000	130000	13000	10%	11000	110000	11000	10%	15000	150000	15000	10%	12000	120000	12000	10%	14000	140000	14000	10%	16000	160000	16000	10%	17000	170000	17000	10%	13000	130000	13000	10%	15000	150000	15000	10%	18000	180000	18000	10%	14000	140000	14000	10%	16000	160000	16000	10%	19000	190000	19000	10%												
0002 Product B	16000	160000	16000	10%	14000	140000	14000	10%	18000	180000	18000	10%	12000	120000	12000	10%	17000	170000	17000	10%	15000	150000	15000	10%	19000	190000	19000	10%	13000	130000	13000	10%	18000	180000	18000	10%	16000	160000	16000	10%	20000	200000	20000	10%	14000	140000	14000	10%	17000	170000	17000	10%	15000	150000	15000	10%								
	11000	110000	11000	10%	9500	95000	9500	10%	12500	125000	12500	10%	8500	85000	8500	10%	11500	115000	11500	10%	10000	100000	10000	10%	13000	130000	13000	10%	9000	90000	9000	10%	12000	120000	12000	10%	10500	105000	10500	10%	11000	110000	11000	10%	9800	98000	9800	10%	11200	112000	11200	10%												
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	13000	130000	13000	10%	11000	110000	11000	10%	15000	150000	15000	10%	12000	120000	12000	10%	14000	140000	14000	10%	16000	160000	16000	10%	17000	170000	17000	10%	13000	130000	13000	10%	15000	150000	15000	10%	18000	180000	18000	10%	14000	140000	14000	10%	16000	160000	16000	10%	19000	190000	19000	10%												
0005 Product E	12000	120000	12000	10%	10000	100000	10000	10%	14000	140000	14000	10%	11000	110000	11000	10%	13000	130000	13000	10%	15000	150000	15000	10%	16000	160000	16000	10%	12000	120000	12000	10%	14000	140000	14000	10%	17000	170000	17000	10%	11000	110000	11000	10%	13000	130000	13000	10%	15000	150000	15000	10%	12000	120000	12000	10%								
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